



VENUS SECURITY SOLUTIONS ZAMBIA

2023

Company Profile

74 MUMANA ROAD, OLYMPIA
0961-095-610

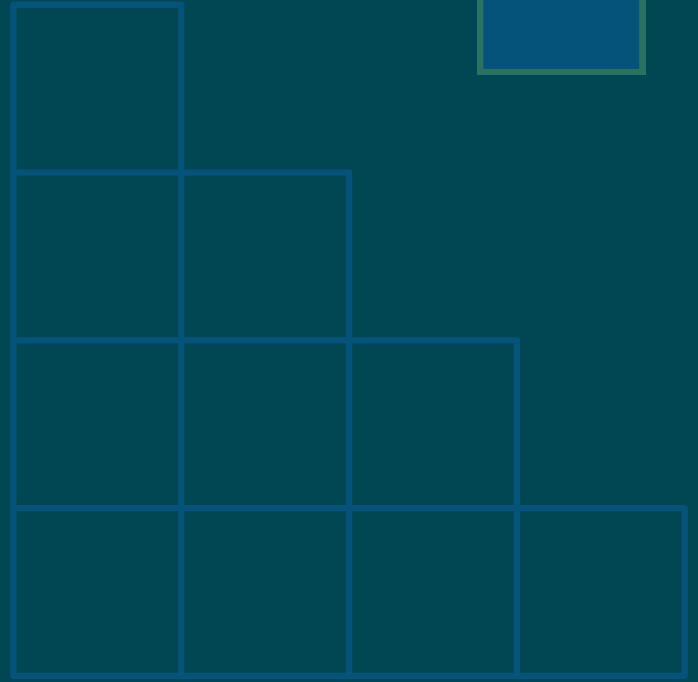


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Foreword



“ Since inception, in 2015, this company has remained committed to rapid expansion and security innovation. ”

Company Ethos

Critical Success Factors

01

LEADERSHIP

The company attracts and retains appropriate leadership

03

CUSTOMER SERVICE

We meet customer needs and design solutions that meet our customers unique economics

02

HUMAN RESOURCE

The Core team and field team harmonize to create fluid service delivery

04

TECHNOLOGY

We are constantly improving our knowledge and utilization of technology for security

1

Background

The Venus Brand has been in existence since 2001, however, Venus Security Solutions Zambia Ltd has been operational in Zambia since 2015.

The company has been designed around the principle of providing diverse security solutions for clients from all economic spheres. We introduced security Technology solutions in 2000 and currently have

2

Mission Statement

To be Southern Africa's distinct integrated security and secured logistics service provider offering a wide range of superior solutions with excellence, civility and empathy to our customers at all times

3

Core Values

- Wealth Creation for all stakeholders
- Excellent Customer Service
- Pursuit and Advancement of Security knowledge
- Employee Development and Well-Being
- Cash for Short Term Survival and Profits for Long terms Prosperity

4

Strategic Objectives

- To create value, support and wealth for the company's stakeholders
- To form long term alliances with our stakeholders and strategic equity partners, whilst enabling the company to retain its own culture and identity,
- To provide shareholders with a minimum return on capital of at least 20% per annum
- To build, develop and maintain a widely recognised brand through the provision of superior performance

Scope of Services



Physical Security

Our Unique offering comprises:

- A. Professional Qualified supervised Security guards
- B. National Key Point Security Officers
- C. Armed Security Officers
- D. Dog Handlers
- E. V.I.P Protection

Risk management

Venus Security Solutions uses the formula of conducting assessments before issuing quotations for both physical and technological security

Assets-in-transit

We are able to facilitate the safe transportation of clients' assets. Some of the business categories we deal with are: A. Daily banking services, (B) bulk cash movement, (C) bank agency asset movement and (D) movement of valuables

Monitoring Centre 24/7

Our Unique offering comprises:

- A. 24 hour alarm system monitoring
- B. Police Link-up for emergencies
- C. Communication device monitoring
- D. Rapid Response vehicle Tracking

Corporate Security Training

We are able to conduct security awareness seminars to educate corporate clients about how to be cautious both at home and at work in order to reduce their risk profile .

We are also open to training security personnel who are working as 'self-employed guards' in basic security service provision.

Technology

We are constantly diversifying our service provision in technology for security . Even though in 2015 we only offered physical security, by the year 2020 we had fully embraced technology for security

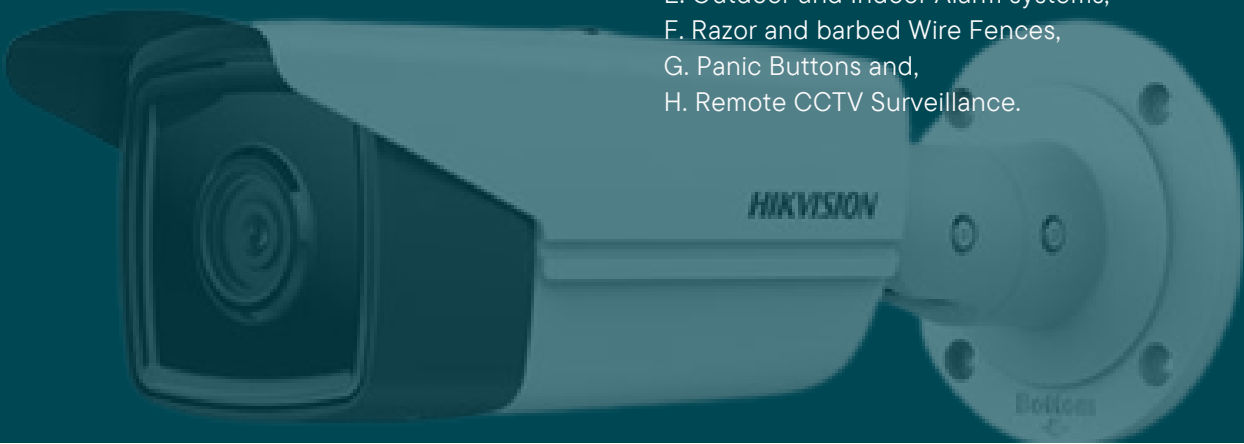
Armed Response

Our Armed emergency response vehicles offer 24 hour protection against thefts and are linked to National fire and police centres

Electronic Security

We qualified technicians able to equip offices and homes with cutting edge security features such as:

- A. Electronic Gate Motors,
- B. Electronically charged Fences,
- C. Access Control (biometric and Card),
- D. CCTV Cameras,
- E. Outdoor and Indoor Alarm systems,
- F. Razor and barbed Wire Fences,
- G. Panic Buttons and,
- H. Remote CCTV Surveillance.



Ownership & Banking details

Venus Security Solutions Zambia is CEEC accredited
Citizen Owned Company

Stakeholder Involvement

The main company stakeholders take keen interest in the daily operations of the company so as to ensure a positive year on year balance.

Since 2015 the company has posted a positive bank balance and continues to grow.



Mr. Remmy Mulando Mukosa is the Company Chairman

Bank Details

Bank Name : First National Bank/ FNB

Cheque Account: 62536890941

Swift Code: FIRNZMLX

Commercial Branch Code: 260001



Instagram: [vsszambia](#)

Facebook: [Venus Security Solutions Zambia](#)

Website: www.venuszmb.com

Control Room: 0961-095-610

Marketing: 076-041-9694



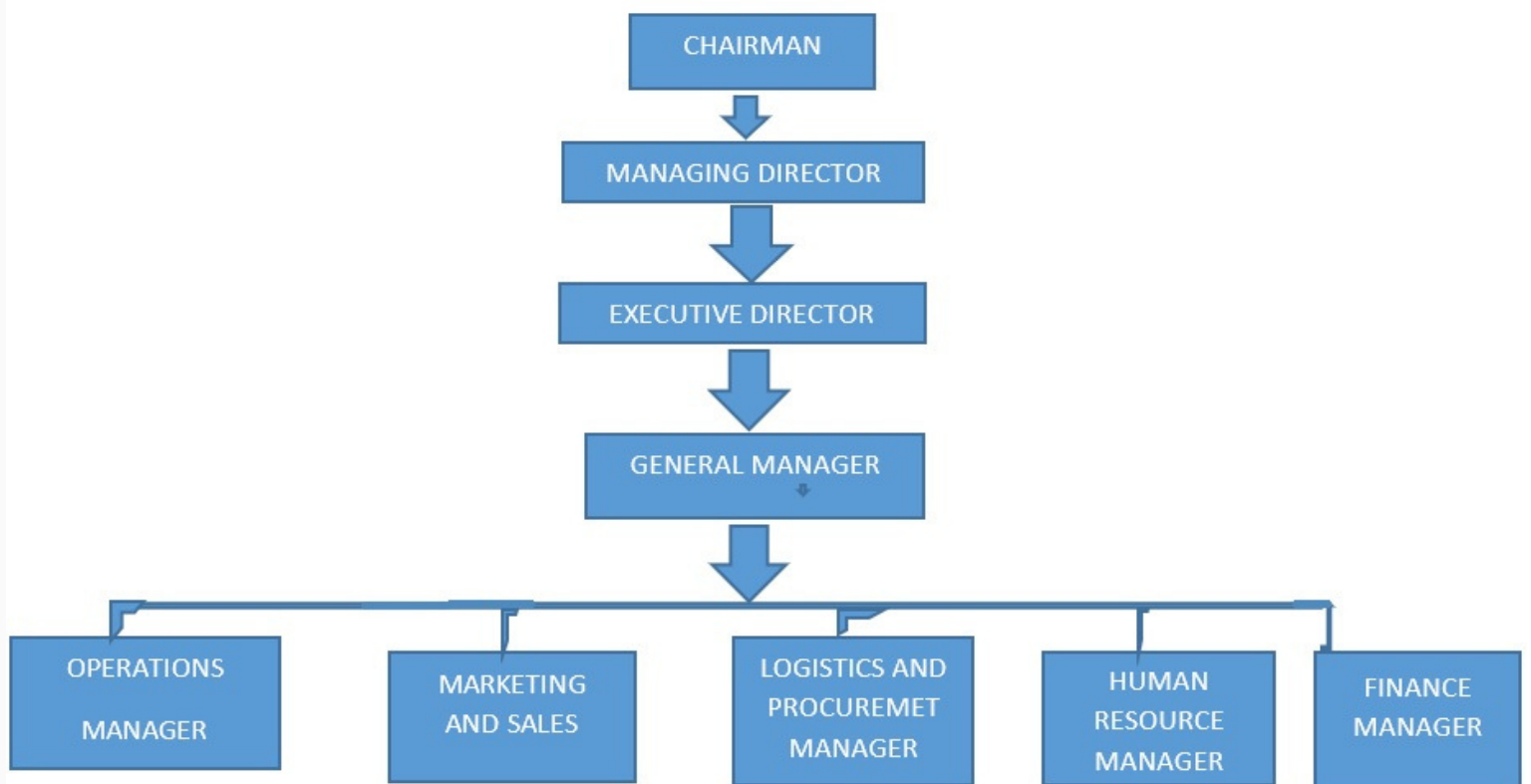
We Have you **COVERED**
24/7

Social Media

PRESENCE

Team Hierarchy

We have streamlined our team into a hyper-efficient machine with super-competent heads of departments . This is the current team structure:



Our Clientelle

Our clients come from a diverse scope and some examples of the sectors we service include: Education, religious institutions, Telecoms, Diplomatic, Mining, Electricity and Power, Water and Sanitation

Some of our clients over the past Five (5) years are:

1. ZESCO
2. I.H.S TOWERS ZAMBIA LIMITED
3. DMI ST. EUGENE
4. VICMO INVESTMENTS
5. MANSA SUGAR PLC
6. CHILESHE CHILANGWE
7. ELEGANT AUTOMOBILES
8. DOVE COMPUTING
9. TWALUMBA LODGES LIMITED
10. CARE INTERNATIONAL ZAMBIA
11. 1X BET
12. LAXMI CAPITAL SOLUTIONS
13. GREAT NORTH PETROLEUM
14. MC FOUNTAIN LODGE
15. BOLD BRIDES
16. RIVUUZ BUSINESS SOLUTIONS LTD
17. UNITED GYPSUM
18. MWANAPUTA SHOPS



| | |
|----|------------------------------------|
| 19 | MWESHE BANDA & ASSOCIATES |
| 20 | CARITAS |
| 21 | TRINITY HEALTHY CENTRE |
| 22 | GREATNORTH CREDIT |
| 23 | Aregash Trucking |
| 24 | VICMO INVESTMENT |
| 25 | Dove Computing |
| 26 | Sudan Embassy |
| 27 | Advanced Hospitality solutions LTD |
| 28 | Chishawasha Children's Home |
| 29 | NAPSA Staff |
| 30 | NORDIC MINERALS |
| 31 | Velos Enterprises Limited |
| 32 | PENDULUM ESTATES LIMITED |
| 33 | Zambezi PAPER MILLS LTD |
| 34 | NATIONAL AIRPORTS - MFUWE |
| 35 | PESTALOZZI WORLD |
| 36 | Nordic mineral Traders Ltd |

Why Us?

Our security service provision has been perfected over a period of Seven Years and during this time we have seen what works in our bespoke market. We have measures that ensure that guards report sober for work and other measures that ensure that guards who misbehave whilst on duty are dealt with in a way that does not disrupt operations and does not inconvenience the client.

We realise that trust is earned that is why we assign all new clients with relationship managers whose passion is to respond to any anomalies that may be outlined by our dear clients.

We are a highly innovative bunch of competent individuals who, are determined to be Southern Africa's greatest comprehensive security solutions provider and as such we aim to ensure that our clients are so excited about our service delivery standard that they market our company for us.

Since inception, our leadership has embraced innovation and as such since 2020 we have incorporated high tech security solutions that can be monitored and operated from a smart phone.



Get in touch!

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🖱 www.venuszmb.com

